# Royal Blue Trading & Services

Corporate Presentation



#### Profile

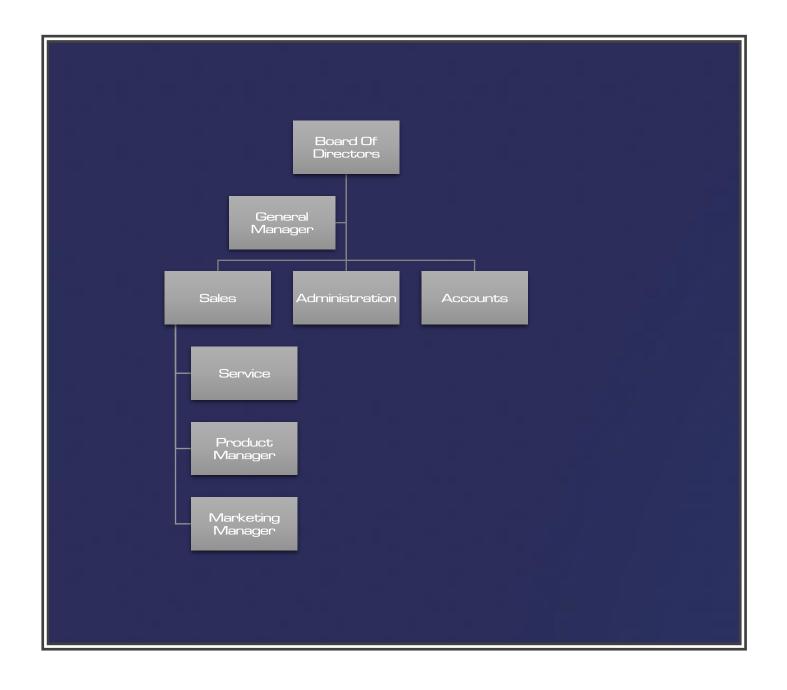
Royal Blue was established as a subsidiary company of a leading group of companies.

Founded in 2013 in the center of Piraeus with sole purpose, the provision of unparalleled global solutions for marine spare parts and services to the Greek Shipping Industry.

#### Mission

With full respect to the fundamental values of good shipping operation, Royal Blue strives to set the standard for an institutional partner of shipping companies.

Designing & Operating in full compliance with customer's needs, our line of work focuses on the worldwide trade through a selected network of enterprises



#### Structure



#### Vision

Royal Blue aims to be established as a reputable trading agent in the Greek and foreign shipping society with maritime services & products.

#### Products & Services

- Main & Aux Engines
- Pumps
- Heat Exchangers
- Purifiers
- Filters
- Air Compressors
- Cranes & Hatch Covers
- Lashing Material
- Turbochargers

Spares



- Main & Aux Engine repairs
- Turbocharger repairs
- Fuel Systems Reconditioning
- Viscous vibration damper, analysis & repair
- Crane / Hatch Cover Inspection & Repairs
- •Steelwork
- Automations repair
- BWTS Related services

Services

- Marine Scrubbers
- Air Compressors
- Marine & Industrial Grabs
- Lashing Material
- Initial Supplies
- Panama Chocks
- Anchors & Chains

New Building & Retrofit



#### Trading

Royal Blue is utilizing a worldwide network of European & Far East OEM's. We optimize your fleet's cost control by offering high quality spares at sensible costs.



#### Trading

Genuine Spares for the following makers:

- HHI & Himsen engines
- STX Engine
- Anqing Daihatsu (ACD) Diesel Engine
- HSD Engine
- HHM & CMD Engine
- License parts for WinGD/WARTSILA/SULZER

## Forwarding



Air Freight



Sea Freight



Storage



Door to door delivery



- Since 1970, ARK MARINE SERVICE INC. has been dealing with spare parts dealers, middleman and trading companies operating in Japan. They specialize in original equipment for main engine parts with NK Certificate. To further assure you that the offered spares are of the highest quality, all supplies made are fully certified under ISO 9001:2000 standards.
- The factory was founded in Yokohama, Japan in 1970, manufacturing high precision and high-quality components and spare parts machined by high technology 3d machined, under JQA (Japan Quality Assurance Organization) ISO 9007-2000 certification.

65 years of experience in fuel injection equipment. Our workshops really are equipped to deal with all types of fuel injection equipment under the most stringent conditions set by the manufacturers. Our fuel injection engineers have over 100 years of experience between them and regularly receive OEM approved training.





#### CEL (Cape Line Ltd)

- Authorized part sales agent of HSD (ex Doosan Engine).
- Engine spare parts (B&W / WARTSILLA)
- Cylinder liners for all 2 stroke marine diesel engine (all makers)
- All Korean made marine equipment
- Ship chandler parts (general store / etc)
- Repair work
- Retrofit (alpha lubricator/pulse lubricator / etc)
- Special parts





#### **PureteQ**

#### Representations

PureteQ continues to improve their patented scrubber system to maintain the system's superior performance and reliability. With its hydrodynamic fluid distribution system, the PureteQ Maritime Scrubber outperforms most traditional scrubber systems in terms of safety features, weight and energy efficiency.

WinKong Marine, Technical service provider authorized by:

- •HHI HSD J-ENG Engines
- Mitsubishi MET Turbo chargers KHI
   Bow Thrusters
- Hans Jensen Lubrication system Techcross BWMS
- •Rivertrace Oil content Meter & ODME, Schaller OMD, KSB ODME & VRC
- Emerson Mass flow meter ESAB
   Welding & Cutting machines









Deno Compressors is a manufacturer of air compressors and a specialist in the field of marine applications for compressed air systems since 1918 and thousands of compressor systems have been installed since then. Product range:

- Screw type compressors
- Emergency Starting air compressors
- Breathing air compressors
- Turn key compressor modules
- Nitrogen Generators
- Deno air auxiliaries



- Hyundai ETS (Agent of Hyundai Heavy Industries Electro Electric)
- 3-Phase Synchronous Alternators
- Marine 3-Phase Induction Motors
- Air Circuit Breakers





- Sclashing Shanghai Co. Ltd. is specialized in cargo lashing and lifting solutions for maritime transportation industry. We improve the efficiency of cargo handling with individual solution, concepts, design, products and services.
- All Sclashing factories boast of ISO9000 quality assurance systems, high precision manufacturing facilities, complete testing equipment and comprehensive experience. It ensures the top quality of the supplied lashing and lifting equipments. The solutions and products can be approved by the class societies upon clients' request.
- The range of products covers 4 groups, namely Ro-Ro, timber/general cargo, container securing devices and lifting equipment. Meanwhile, we can provide customized designs and class certificate to the clients.







CorrsTech Korea Ltd. was founded in 1986 and is a pioneer in cathodic protections systems and equipment. With over 3,000 ships successfully fitted during the past thirty (30) years, have given the company a high level of expertise ensuring cost effective and reliable products / services.

The range offered by CorrsTech Korea Ltd., includes the following:

- I.C.C.P. Systems
- Anti-Fouling Systems (M.G.P.S.)
- Shaft Grounding Devices
- Solutions and Services

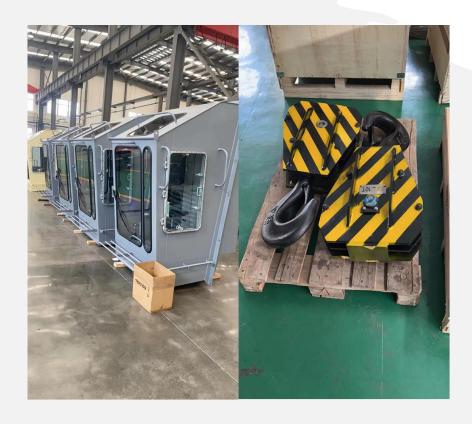
Dalian Shipbuilding Industry Zhongyi International Trade Co., Ltd. It is an industrial trade enterprise belonging to China Shipbuilding Heavy Industry Group Dalian Shipbuilding Industry Co., Ltd. specializing in the trade of ships and marine equipment. The main business scope includes new shipbuilding intermediaries and ship export, ship equipment agency sales, import and export trade, ship steel management and ship equipment commissioning and maintenance services. Our principal can offer:

- Genuine DMD engine spares and spare parts for various marine equipment
- Repair Services
- D/D Services









- Hatch covers/ Winches / Windlass / Cranes / Grabs
- Spare parts suitable for MacGregor / TTS / Mitsubishi / SMAG / IHI
- Pre-docking inspections / Supervision of docking repairs / Inworkshop services / Maintenance / Repairs onboard

#### AAM Driveline (ex Metaldyne International)

- Designers and manufactures of Torsional Viscous vibration engine dampers
- Silicone fluid analysis testing & results report within 24 hours
- Damper Repair UK / Worldwide
- Off site damper repair / re-conditioning for dampers over 1.5 meters
- Exchange dampers available
- New dampers available





- Sinus GmbH is a filtration expert in the supply of Genuine, OEM & replacement spares parts in the marine market since 2002. Supply range:
- Boll & Kirch filters
- Alfa Laval / Moatti Filters
- Oily Water Separators
- Filter Elements for Main and
- Auxiliary Engines





- WESCO (WORLD ELECTRIC SYSTEMS CO LTD KOREA) is an authorized sales agent for KOMECO, HERIANA, HANLA IMS, KANG LIM CSP, DUKWON ENT, HANYOUNG ENGINEERING, CHANGWON ENVIRONMENT, DAESUNG TECHNO HEATER, DALIAN SHIPBUILDING IMPORT & EXPORT CO. and
- Also a manufacturer of control panel for M/E and A/E HHI, HIMSEN, STX, DOOSAN, MAN B&W).





Cromex© Grabs can handle any type of bulk goods such as sand, gravel or coal as well as refuse, scrap, and agricultural commodities. Designs come not only standard upon inquiry, but to customer specification, like volume, deadweight and/or eco-friendly components.

Established in 2009, Jiangsu Aohai Marine Fittings Co., Ltd. specializes in the production of Marine Anchor Chains and Mooring Chains. Their factory is in Jinjiang Industrial Area and numbers 500 employees, including engineers, project technicians and administration personnel. The factory's scope of production focuses on the following products:

- Anchor and mooring chains with diameter from 22-152 mm.
- Ship anchors
- Steel offshore buoys

Our principal's reputation and high-quality standards has allowed him to establish cooperation with the largest shipping companies worldwide.









#### Galley & Appliances

- TEKO Marine was established in 2014 in Dubai UAE.
   Their core business is Marine compliant appliances,
   Galley products and Electronics in 110V, 220V,
   380V, 440V 50 / 60Hz 1 & 3 Ph Range. They built
   on the principles of prioritizing client's requisites,
   personalized services, and timely deliveries
   irrespective of the size, location & volume of the job.
- TEKO is the sole distributor in the UAE for 60Hz appliances representing Global brands MAXX Marine, TEKO, ELECTROLUX PROFESSIONAL, ELECTROLUX MARINE, MAYTAG, PRIMUS, MABE, and SPEED QUEEN for Exports, Marine, Oil and Gas Industries. We cater to Ship chandlers, Marine/Oilfield Suppliers, Cruise Liners, US Army Bases etc. On the Marine Segment, they deal with Major & small domestic appliances like laundry equipment across all types & capacities, Refrigeration, Air Conditioning, Kitchen, Galley Equipment & Consumer Electronics.
- Our principal also deals with world famous brands like MIELE PROFESSIONAL, ALLIANCE LAUNDRY, FRIGIDAIRE, PHILCO, SAMSUNG, LG, SONY, HOOVER, KENWOOD, PANASONIC, HAIER, DELONGHI.

## Approvals



## Thank you!

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