

## Royal Blue Trading & Services

#### Corporate Presentation

# Profile

Royal Blue was established as a subsidiary company of a leading group of companies.

Founded in 2013 in the center of Piraeus with sole purpose, the provision of unparalleled global solutions for marine spare parts and services to the Greek Shipping Industry.

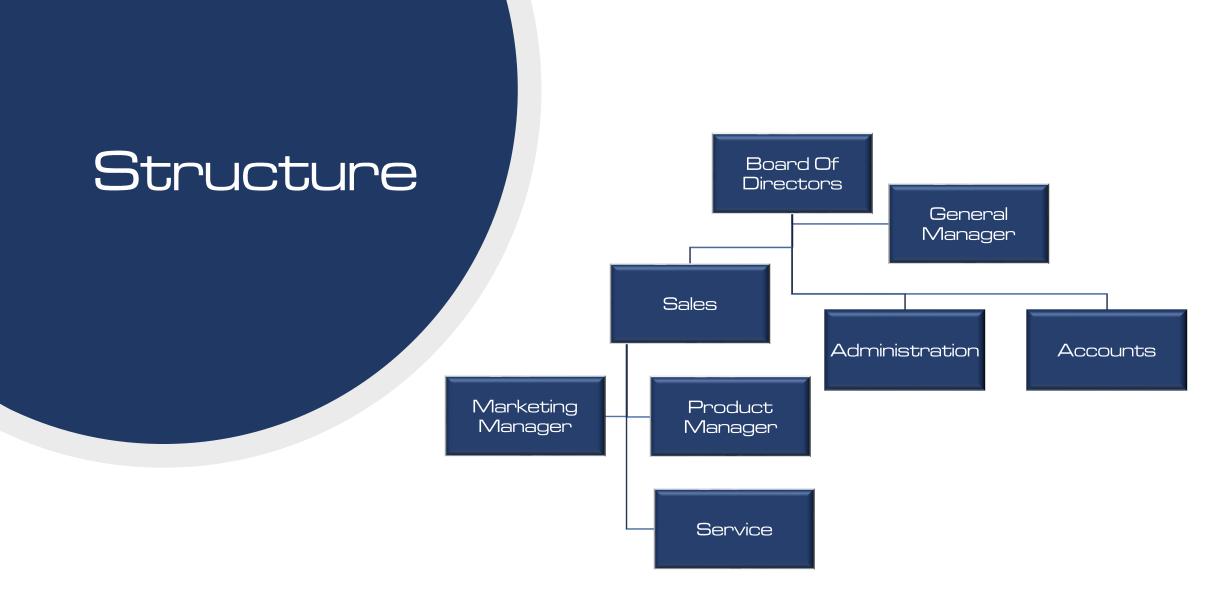
## Mission

With full respect to the fundamental values of good shipping operation, Royal Blue strives to set the standard for an institutional partner of shipping companies.

Designing & Operating in full compliance with customer's needs, our line of work focuses on the worldwide trade through a selected network of enterprises

Royal Blue aims to be established as a reputable trading agent in the Greek and foreign shipping society with maritime services & products.

# Vision



## Products & Services

Main & Aux Engines
Pumps
Heat Exchangers
Purifiers
Filters
Air Compressors
Cranes & Hatch Covers
Lashing Material
Turbochargers

Main & Aux Engine repairs
Turbochanger repairs
Fuel Systems Reconditioning
Viscous vibration damper, analysis & repair
Crane / Hatch Cover Inspection & Repairs
Steelwork
Automations repair
BWTS Related services

- Marine Scrubbers
- Air Compressors
- Marine & Industrial Grabs
- Lashing Material
- Initial Supplies
   Departs

- Technical Stores
  Slop chest products
  Fresh fruit & vegetables
- •Stationary
- Fresh, frozen and dry products

Spares



Panama Chocks
Anchors & Chains
New
Building & Retrofit



#### Trading

Royal Blue is utilizing a worldwide network of European & Far East OEM's. We optimize your fleet's cost control by offering high quality spares at sensible costs.

## Forwarding





#### Sea Freight





Door to door delivery

#### CEL (Cape Line Ltd)

- Authorized part sales agent of HSD (ex Doosan Engine).
- Engine spare parts (B&W / WARTSILLA)
- Cylinder liners for all 2 stroke marine diesel engine (all makers)
- All Korean made marine equipment
- Ship chandler parts (general store / etc)
- Repair work
- Retrofit (alpha lubricator/pulse lubricator / etc)
- Special parts

HSD engine

HSD Engine Co., Ltd 67, Gongdan-ro, Seongsan-gu, Changwon-si, Gyeongsangnam-do, Kore www.hsdengine.com

#### CERTIFICATION for Spare Parts Sales Agency

Certification No. : PTC2019009

#### CAPE LINE LTD

#### 13, YERIM-GIL, JEONGGWAN, GIJANG-GUN, BUSAN, KOREA

This is to certify that the above mentioned company has been authorized by HSD Engine Co., Ltd. as the agency conducting all parts sales for HSD Engine built engines in accordance with HSD Engine's rules and regulations.

Validity : 22<sup>nd</sup>. AUG. 2019 ~ 21<sup>st</sup>. AUG. 2020 Issued Place : Changwon, Korea

22<sup>nd</sup>. AUG. 2019

Jon Kun Park



Jomkun Park / General Manager Part Sales & Technical Service Team

HSD Engine Co., Ltd.



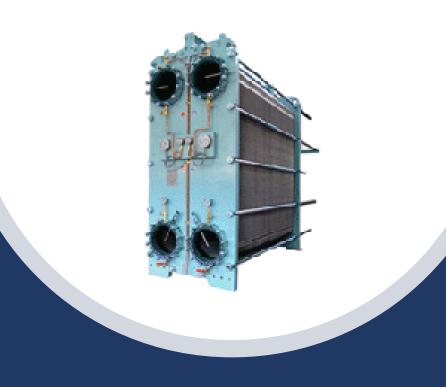
- Sclashing Shanghai Co. Ltd. is specialized in cargo lashing and lifting solutions for maritime transportation industry. We improve the efficiency of cargo handling with individual solution, concepts, design, products and services.
- All Sclashing factories boast of ISO9000 quality assurance systems, high precision manufacturing facilities, complete testing equipment and comprehensive experience. It ensures the top quality of the supplied lashing and lifting equipments. The solutions and products can be approved by the class societies upon clients' request.
- The range of products covers 4 groups, namely Ro-Ro, timber/general cargo, container securing devices and lifting equipment. Meanwhile, we can provide customized designs and class certificate to the clients.



Dalian Shipbuilding Industry Zhongyi International Trade Co., Ltd. It is an industrial trade enterprise belonging to China Shipbuilding Heavy Industry Group Dalian Shipbuilding Industry Co., Ltd. specializing in the trade of ships and marine equipment. The main business scope includes new shipbuilding intermediaries and ship export, ship equipment agency sales, import and export trade, ship steel management and ship equipment commissioning and maintenance services. Our principal can offer:

- Genuine DMD engine spares and spare parts for various marine equipment
- Repair Services
- D/D Services







- Since 1970, ARK MARINE SERVICE INC. has been dealing with spare parts dealers, middleman and trading companies operating in Japan. They specialize in original equipment for main engine parts with NK Certificate. To further assure you that the offered spares are of the highest quality, all supplies made are fully certified under ISO 9001:2000 standards.
- The factory was founded in Yokohama, Japan in 1970, manufacturing high precision and high quality components and spare parts machined by high technology 3d machined, under JQA (Japan Quality Assurance Organization) ISO 9007-2000 certification.





AAM Driveline (ex Metaldyne International)

- Designers and manufactures of Torsional Viscous vibration engine dampers
- Silicone fluid analysis testing & results report within 24 hours
- Damper Repair UK / Worldwide
- Off site damper repair / re-conditioning for dampers over 1.5 meters
- Exchange dampers available
- New dampers available





- WESCO (WORLD ELECTRIC SYSTEMS CO LTD KOREA) is an authorized sales agent for KOMECO, HERIANA, HANLA IMS, KANG LIM CSP, DUKWON ENT, HANYOUNG ENGINEERING, CHANGWON ENVIRONMENT, DAESUNG TECHNO HEATER, DALIAN SHIPBUILDING IMPORT & EXPORT CO. and
- Also a manufacturer of control panel for M/E and A/E HHI, HIMSEN, STX, DOOSAN, MAN B&W).



Sinus GmbH is a filtration expert in the supply of Genuine, OEM & replacement spares parts in the marine market since 2002. Supply range:

- Boll & Kirch filters
- Alfa Laval / Moatti Filters
- Oily Water Separators
- Filter Elements for Main and
- Auxiliary Engines





- Hyundai ETS (Agent of Hyundai Heavy Industries Electro Electric)
- 3-Phase Synchronous Alternators
- Marine 3-Phase Induction Motors
- Air Circuit Breakers





Deno Compressors is a manufacturer of air compressors and a specialist in the field of marine applications for compressed air systems since 1918 and thousands of compressor systems have been installed since then. Product range:

- Screw type compressors
- Emergency Starting air compressors
- Breathing air compressors
- Turn key compressor modules
- Nitrogen Generators
- Deno air auxiliaries



WinKong Marine, Technical service provider authorized by:

- •HHI HSD J-ENG Engines
- Mitsubishi MET Turbo chargers - KHI Bow Thrusters
- Hans Jensen Lubrication system – Techcross BWMS
- Rivertrace Oil content Meter & ODME, Schaller OMD, KSB ODME & VRC
- Emerson Mass flow meter - ESAB Welding & Cutting machines



Cromex© Grabs can handle any type of bulk goods such as sand, gravel or coal as well as refuse, scrap, and agricultural commodities. Designs come not only standard upon inquiry, but to customer specification, like volume, deadweight and/or eco-friendly components.

CROMEX



Established in 2009, Jiangsu Aohai Marine Fittings Co., Ltd. specializes in the production of Marine Anchor Chains and Mooring Chains. Their factory is in Jinjiang Industrial Area and numbers 500 employees, including engineers, project technicians and administration personnel. The factory's scope of production focuses on the following products:

- Anchor and mooring chains with diameter from 22-152 mm.
- Ship anchors
- Steel offshore buoys

Our principal's reputation and high-quality standards has allowed him to establish cooperation with the largest shipping companies worldwide.









# PureteQ

### Representations

PureteQ continues to improve their patented scrubber system to maintain the system's superior performance and reliability. With its hydrodynamic fluid distribution system, the PureteQ Maritime Scrubber outperforms most traditional scrubber systems in terms of safety features, weight and energy efficiency.



PB Asher

65 years of experience in fuel injection equipment. Our workshops really are equipped to deal with all types of fuel injection equipment under the most stringent conditions set by the manufacturers. Our fuel injection engineers have over 100 years of experience between them and regularly receive OEM approved training.



#### Galley & Appliances

- TEKO Marine was established in 2014 in Dubai UAE. Their core business is Marine compliant appliances, Galley products and Electronics in 110V, 220V, 380V, 440V – 50 / 60Hz 1 & 3 Ph Range. They built on the principles of prioritizing client's requisites, personalized services, and timely deliveries irrespective of the size, location & volume of the job.
- TEKO is the sole distributor in the UAE for 60Hz appliances representing Global brands MAXX Marine, TEKO, ELECTROLUX PROFESSIONAL, ELECTROLUX MARINE, MAYTAG, PRIMUS, MABE, and SPEED QUEEN for Exports, Marine, Oil and Gas Industries. We cater to Ship chandlers, Marine/ Oilfield Suppliers, Cruise Liners, US Army Bases etc. On the Marine Segment, they deal with Major & small domestic appliances like laundry equipment across all types & capacities, Refrigeration, Air Conditioning, Kitchen, Galley Equipment & Consumer Electronics.
- Our principal also deals with world famous brands like MIELE PROFESSIONAL, ALLIANCE LAUNDRY, FRIGIDAIRE, PHILCO, SAMSUNG, LG, SONY, HOOVER, KENWOOD, PANASONIC, HAIER, DELONGHI.

# Approvals



#### ISO 9001:2015



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## Thank you!